

Hussain Al-Mateeq

Senior Management Professional

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Command over 30 years of hands-on varied experiences in international environment (Europe, USA, and Middle East) in **Business Systems**: business process re-engineering (BPR), implementing strategic enterprise information systems (**SAP**); **Corporate Accounting**; **Corporate Finance**; and **Financial Management**.

With leading several roles in reputable companies, I have acquired diverse business skills in developing sound strategies, energizing and enabling workforce to transform vision into realities within a demanding work environment and challenging expectations. I have proven track record of achievements in leading company P&L, cash flow and balance sheet while implementing best in class finance & accounting systems.

In all my previous experiences, I have been demonstrating abilities in delivering results, maintaining effective inter-personal and communication skills combined with sound conceptual and practical knowledge.

Career Summary

• GM Finance & Control – Mohammed Al-Mojil Group Co. (MMG) Dammam, KSA	Jan 2012 - Present
• CEO – National Holding & Al-Mojil Company, Abu Dhabi, UAE	April 2011 – Jan 2012
• GM, Finance & Control and SAP Impl Director – MMG-KSA	Oct. 2008 – April 2011
• Senior Manager Treasury – Marafiq - KSA	July 2004 – Aug.2008
• Manager Shared Service General Accounting – SABIC HQ- KSA	Jan. 2004 – Jul. 2004
• SABIC SAP Implementation Leader – All SABIC Comp - KSA	Mar. 2001 – Jul.2004
• Finance & Accounting General Manager- Ibn Sina, SABIC – KSA	Sep. 2000 – Mar.2001
• Finance & Accounting Manager- Ibn Sina, SABIC - KSA	Dec. 1996 – Sep.2000
• FI & CO Team Leader- Ibn Sina, SABIC - KSA	Jan. 1995 – Dec.1996
• Project Cost Controller- Ibn Sina, SABIC -KSA	Jan. 1991 – Dec.1994
• Cost Accountant – Ibn Sina, SABIC - KSA	Feb.1983 – Dec.1991
• Accountant- Bechtel Co. - KSA	Nov.1981 – Feb.1983

Key Achievements

- Played special role in finance restructuring of MMG while facing cash flow problem and coordinated several initiatives and efforts to help saving the company from bankruptcy.
- As Project Director in Temp Assignment, Lead SAP implementation project at largest Construction Company in Saudi Arabia (MMG) and successfully converted all subsystem into integrated SAP system with its specific industry solution modules.
- Developed and presented Project Costing new methodology using SAP system that provide performance measures to help monitoring cost and efficiency for large scale construction projects undertaken by MMG.
- Key member and Team Leader in one of largest in its kind SAP implementation project (FANAR) at SABIC worldwide
- Developed comprehensive financial models to facilitate compiling and generation of the Company's Business Plans, Long Range Forecasts, monthly, quarterly and annual reporting package.
- Conducted in-house company wide training programs to educate technical personnel on Budgets and Budgetary Control system as part of Total Quality Management process.
- Managed development of Financing Strategy for Marafiq and presented to top management.

Areas of Expertise

Corporate Finance

- Managed cash surplus investments in a non risky and profitable products
- Arranging Project Financing with various banks to support on going projects
- Participated in arranging billion \$ syndicated financing and repayment scheduling with consortium banks for new and expansion projects
- Liaison with insurance agents during renewal of contracts and claims management.

Financial Management

- Played major role during feasibility study to design and construct new world scale petrochemical plant in Jubail. Later, as project cost controller during engineering phase at engineering house – Fluor Daniel in USA for two years and during construction phase at site in Jubail, I was responsible for verifying definitive estimate of the project, defining the project chart of accounts, reporting on the financial project progress to the management, and finally was responsible of closing the accounting records of the project to the company fixed assets and report on final project cost.
- The specialized project handled and managed tasks cover:
 - Feasibility studies for new projects, Designing accounting systems, Development of financial policies and procedures, Asset and treasury management, Marketing and Off-take audits, Financial reporting packages, and Development of corporate organizational and management structures
 - Developed internal audit plans/strategies
 - Provided advisory support to the ‘Corporate Accounting Policies Committee’ and coordinated with the independent auditors and tax advisers of Ibn Sina on significant accounting policies
 - Reviewed corporate zakat/tax returns, performed planning and strategy assignments including diagnostic analysis
 - Management and training/evaluation of professional staff, presentations and staff training on topical and technical matters including accounting/auditing standards
 - Presentations to senior management on various financial and management matters and initiatives

ERP/Management Systems

- As SAP ERP Director, planned, managed and lead full implementation of SAP system at first Construction Company in Saudi Arabia with all functional modules (FI, CO, MM, HR, PS, PP, PM, QM, SD) in addition to special solution product for Equipment management called ETM (Equipment & Tools management). One and half years SAP project duration successfully implemented on schedule and as per best practice processes including documentation, training and support. Continuous support added to my original responsibility as GM, Finance to provide enhancement and business alignment.
- Selected for the prestigious role of Team Lead for the Finance and Controlling Modules for the SABIC Enterprise-wide implementation of SAP (FANAR project). The largest implementation of SAP of its kind in the Middle East covering world-wide affiliates of SABIC.
- Managed SADAD project between Marafiq and Ministry of Finance to automate billing and payment of utility bills issued to Marafiq customers electronically.
- Lead Business Process Re-engineering (BPR) project and participated in development functional requirements for SABIC Shared Service.
- Assisted in evaluating and selecting System Integrator from the world’s most prestigious consulting firms for the SABIC FANAR SAP implementation

Corporate Accounting

- AS GM Finance & Control at the largest construction company (MMG), planned and managed projects cost accounting and offered years of experience to enhance accounting policies and procedures. Developed company wide budget and monitors projects and departmental performance.
- Leading member in the organization of SABIC ‘Shared Services’ initiative for the Accounting Services covering all SABIC subsidiaries
- Managed the Finance function (organizational structure, job roles, systems integration, financial policies, procedures and reporting for National Methanol Company (Ibn Sina)
- Managed Treasury function and Account Receivable function for a fast growing utility company (Marafiq), where both payment to suppliers and receipts from customers were automated thru electronic banking functionality.

Courses & Training

- **‘SAP’ Financial Accounting ‘FI’ and Controlling ‘CO’ Modules** ~ attended five week training course in Finance and Controlling Modules (FI/CO) conducted by SAP Academy in Singapore and obtained two consultancy certificates – Finance (FI) Consultant and Cost Controlling (CO) Consultant
- **Variuos Management, Team Building and Leadership Courses and Seminars** in Saudi Arabia and Overseas focusing on leading and participating in teams, communication skills, people management, development of leadership, presentation and training skills, productivity and management, and analytical/diagnostic skills

Education

- BS in Business Administration from Kennedy Western University, Idaho USA

- Certified SAP Consultant in Finance and Controlling Modules (FI & CO)

Personal Information

- Date of Birth January 11, 1959
- Social Status Married
- Nationality Saudi