

Tawfiq Mohsin Mohammed

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13+ years of Managerial, Financial, Operational, Business driving experience with a demonstrated record of exceeding profitability goals, turning around underperforming units and driving extensive performance units.

Experience in Financial Analysis, Planning & Budgeting, Business Process Analysis, Compliances, Feasibility Study, Business Planning, Contract Negotiation, Fund Raising, development Policies and Procedures, Industry Research and Sector Analysis.

High-energy leader experienced in leading multi task. Excel in revenue growth and driving operational excellence, with strong focus on customer satisfaction and loyalty. Well-developed employee relations, motivation, and training.

Ideological Vision and motivation to capitalize opportunities on increasing the company revenue in admiration to contribute to the company brand value and proven enhanced trust for the customers.

Registered financial expert adviser with Oman Court's – Ministry of Justices

Key Skills

- Planning & Budgeting
- Business Planning
- Customer Care
- Contract Management
- Problem Solving
- Turnarounds/ Change Management
- Strategic Thinking
- Credit & Collection
- Debt Recovery
- ideological Vision and motivation

PROFESSIONAL EXPERIENCE

GENERAL MANAGER CUSTOMER CARE 2014 to date (Omantel)

SENIOR MANAGER CREDIT & BACK OFFICE –2009 to 2014 (Omantel)

Section Head Credit Control 2005 to 2009 (Oman Mobile)

ASST. MANAGER, PROJECT FINANCE- 2003- 2005 (Bank Muscat)

ASST. MANAGER INTERNAL AUDIT * 2001-2003 (Oman International Bank)

AUDITOR * 1999-2001 PRICWATERHOUSECOOPERS (PWC)

EDUCATIONS

- **MBA from Strathclyde Business School**
 - **BA IN ACCOUNTING & FINANCE FROM UK**
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