

Name: Ahmad Mohammadnoor Al-Mushiri

Nationality: Qatari

Date of Birth: 29-3-1983

Place of Birth: Saudi Arabia

Address: P.O Box 19519 Doha, Qatar

Mobile: +9745022020

Work experience:

(1/1/2015-present)

Working as lawyer under license number 197 from Minister of Justice.

(1/1/2014-31/12/2014)

Under Training Lawyer

Practice in Hassan ali alkhater law office

(27/1/2012-31/12/2013)

Under Training Lawyer

Practice in Hassan Abdulla ALKhorri Law Office.

(1/1/2009-17-8-2010)

Qatari Diar Real Estate Investment Company

Position held: **Country Manager (Eritrea)**

- All admin, HR and finance.
- Responsible for all administration and financial affairs.
- Manage about 15 staff .
- Organize governmental relation and authority with QD projects.
- Arrange service contracts for the project such as security, landscaping, etc.

(05/05/2008-31/12/2008)

Qatari Diar Real Estate Investment Company

Position held: **Senior Commercial Manager**

- Taking care of all regional offices.
- Starting with register the company and opening the bank account than searching for location for the office and recruitment.
- Dealing with the hotels for all corporate deals.
- For the new countries to search for an investment opportunity.

(25-2-2007 – 01/5/2008) HSBC Bank – Doha, Qatar.

Position held: **Premier relationship Manager**

- Handling portfolio of V.I.P. customers. (more than 200 accounts)
- Improving the number of customers.
- Responsible of mortgage loans.
- Responsible of wealth management (investment and time deposits)

(27-8-2006 – 24-2-2007) HSBC Bank – Doha, Qatar.

Position held: **Qatari development program.**

- Rotation between retail departments.

(30-10-2005 – 26-8-2006) Mashreq Bank – Doha, Qatar.

Position held: **SSO (sales & service officer)**

- Improving the personal loans sales numbers.
- Handling the problems with the customers.
- Tuning and improving the internal and external sales cycle.
- Planning and operating professional sales techniques.
- Handling personal loans, fix deposits, credit cards, new accounts, and mashreq millionaire and over draft facility.

(30-9-2004 – 29-10-2005) Mashreq Bank – Doha, Qatar.

Position held: **SSR (sales & service representative)**

- Handling the customer's accounts enquires.
- Solving customer's problems.
- Being one of the team work.
- Customer service.

(19-5-2003 – 29-9-2004) Mashreq Bank – Doha, Qatar.

Position held: **Direct Sales (personal loans)**

- Improving the personal loans sales numbers.
- Building customer base.
- Opening new accounts.
- Develop and execute sales strategies.
- Indoor and outdoor sales.

Skills:

- Strong eye communication.
- Good knowledge in banking system.
- High skills in sales and customer service.
- Large customer base.
- Surfing on the internet.
- Working with Microsoft Windows 95, 98, 2000 XP and Vista.
- Using Microsoft office (excel, word and power point)
- Gained experience in international environment.(as I worked in more than one region :Asia ,Africa ,Europe and gulf)

Languages:

- Arabic (mother tongue)
- English (fluent)

Courses attended and certificates:

- Sales and customer service course (Mashreq Bank)
- Anti-Money laundry course (Mashreq Bank)
- Wealth management (HSBC Bank)
HSBC RM Academy (1-International recognition and local support.
2- International service. 3-Prmier Card, loyalty program and credit policy
4-Wealth management).
- Money laundry (HSBC Bank)
- Stress management (Qatari Diar)

Education:

**-Master of Islamic Finance from Hamad Bin Khalifa University
(faculty of Islamic studies QF) 2012-2013**

-Bachelor of Law In 2007-2008 (Qatar University)