



General Legal Counsel & International Arbitrator CV

Hussam El Deen Ahmed Omer AL Hassan

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An entrepreneurial, results oriented, driven, analytical, astute, executive and business savvy bilingual General Counsel and international arbitrator with an extensive and deep experience of 23 years in analyzing, structuring, negotiating and closing sophisticated commercial transactions and litigations, corporate law, private equity, mergers and acquisitions, IP and international arbitration. Experienced in Common law and Sharia'h. Consistent top performer and provide strong leadership, guiding both in house and external teams through complex dealings. Proactively formulates risk mitigations strategies that protect corporate capital and profitability. Trusted advisor and compliance officer to the boards of directors, executive teams and investors.

Qualifications & Academic Certificates:-

- * LLB (Honour Degree)-Faculty of Law-University of Khartoum 1994.
- * Bar qualification Certificate-August 1995.
- * LLM (GPA 3.92)-Faculty of Law-University of Juba 2003.
- * Enrolled for PHD program (Commercial Law) with Queen Mary- University of London –UK
- * Association of Certified Chartered Accountants –registered student for ACCA.

Professional & Practical experiences:-

1/ Group Legal Director (Sultanate of Oman):-A reputed commercial & industrial diversified group of companies-from 18th September 2004 till date.

The core business of the group based on lucrative distribution arrangements in oilfield services , industrial gases and chemicals, automotive sales & services, telecommunications, electronic & electricity, computer & office automations, tyres & batteries, information technology, engineering products & projects & building materials.

- Establish the legal division of the group.
- Attending to the routine work of the group in the sectors of oilfield, real estate, mergers and acquisition, private equity, general trade agencies and foreign investments: MOAs, MOUs, letters of comfort and other agreements.
- Key player in the task of pioneering the creation of corporate governance charters for the company along with the required authority matrices.
- Handle all types of cases before different courts of law of different stages and represent the company before all judicial and quasi-judicial authorities.
- Supervise the work of external counsel in preparing the legal documents for the group in areas of commercial law and creation of JVs and rendering of the required legal services.
- Negotiating, drafting, vetting all types of local and international contracts and conducting ad hoc translation required from Arabic to English language & visa versa.

- Conducting company's secretariat functions such as commercial register documentation, Chamber of Commerce register documentation, municipality register documentation, attending and reviewing agendas and minutes of the Partners meetings and handling all matters pertaining to the management of shareholdings with the regulatory authorities.
- Render written and verbal legal advices and opinions on the wide range of legal matters which may present themselves in the company's day to day operations and prepare replies for company's signature where there are actual or potential legal implications or involvement of liability.
- Reviewing and scrutinizing all credit applications and enhancement of limits requests of the dealers and customers
- Rendering legal advices on staff affairs-employment contract, Oman labour law and other personnel relevant issues as well as handling all labour disputes. In general overseeing and supervise all HR & administration matters
- Advising the company of any Royal Decrees and Ministerial decisions issued and published in the Official Gazette from time to time, which have direct or indirect legal impact on the company's day to day operations and any amendments thereon along with the translation of the same.
- Handling all matters pertains to the Trade Marks, Industrial Designs, Commercial agencies, International Arbitration, intellectual property, International contracts, and commercial mortgage.
- Advising on legal and commercial risks related to the entire group activities, assessing potential impact and recommending risk mitigation strategies.
- Advising on Corporate Governance and regulations pertaining to the entire group activities.
- Prepare the legal division budget and strategies.

2/Oman Orix Leasing Company SAOG (Sultanate of Oman)-Head of the legal Department & Compliance from 1st July 2000-17th September2004

Oman Orix Leasing is a part of Orix International group of companies operating in 26 countries throughout the whole world, founded by International Finance Corporation (IFC)-International Bank. The main activity of these companies is conducting the financial lease business for both movable and immovable properties.

- Established & head the legal department, formulate the legal department strategy, annual business plans, policies and procedure in line with overall organizational business strategy.
- Report the high risk legal issues confronted by the organization arising from potential/ existing financial lease/ mortgage agreements, litigation cases, changes in relevant legislations and take the adequate and timely mitigation actions to safeguard the organization interest.
- Provide legal advice and assistance to the board of directors and the respective functions on the entire range of legal matters, structuring of finance arrangements, mortgages and credit portfolio, follow up on cases and legal proceedings and any other legal assistance required such as the review of external communications protocols and publications.
- Assist the risk management function in the development and implantation of the risk management strategy.
- Ensure compliance with the legal and sharia regulations and other organization policies and procedures and to oversee the existence of adequate and robust processes and control (automated/manual) to ensure compliance with applicable anti-money laundering regulations.
- Assist in formulating and developing the company's manuals and policies such as the HR, Credit Facilities, Special Assets Management and Limitation & Authorization manuals.

- Negotiating, drafting, vetting and canvassing all types of local /international contracts and documentations which include inter alia financial lease and leverage lease agreements, long term loans, factoring deals documentations, mergers and acquisitions, floating mortgages agreements and settlement agreements.
- Attending and reviewing agendas and minutes of the shareholders meetings and handling all matters pertaining to the management of shareholdings with the regulatory authorities' i.e CMA-CBO-MSM.
- prepare replies for company's signature where there are actual or potential legal implications or involvement of liability.
- Also, rendering legal advices on staff affairs-employment contract, Oman labour law and other personnel relevant issues as well as handling all labour disputes. Also advising the company of any Royal Decrees and Ministerial decisions issued and deployed in the Official Gazette from time to time, which have direct or indirect legal impact on the company's day to day operations and any amendments thereon along with the translation of the same.

3/Dr. Abdullah Al Saidi Law Firm (Sultanate of Oman) from 26th October1998-30th June 2000-Senior Associate:

Handle broad range of legal issues including litigations, corporate and business cases before different tribunals of different stages. I dealt with different branches of law during the tenure my services, which includes inter alia Maritime, Mercantile, Banking (entrusted with all Oman Housing Bank work), Insurance, Contract, Agency, Labour, Criminal, Civil, Sharia, Intellectual Property, Patent, Banking, Land, Real Estate, Acquisitions, Commercial Law, Tax, Inheritance, Tort & Civil Law. Rendering our clients with whom the firm is dealing on retainerhip basis, with any Royal Decrees & Ministerial Decisions issued and deployed in the Official Gazette from time to time and any amendments thereon if any, along with the translation & interpretation of the same. Provide all our clients with legal opinions and advices in all branches and aspects of laws. Conducting ad hoc translation from Arabic to English and visa versa.

4/Hussam EL Deen Law Firm (Sudan):- from January 1997-October1998, I have established my own law firm. The firm was consisting of different lawyers from different schools of law that enable the firm to deal with all branches and aspects of law. We were handling suits before different courts of law of different stages on behalf of our clients. The firm dealt with different branches of law which includes inter alia Maritime, Aviation, Banking, Mercantile, Insurance, Contract, Trade Marks, Commercial Agencies, Criminal, Sharia, Inheritance, Taxes, Intellectual Properties, Arbitration, Tort and Patent Laws. Drafting, vetting all types of agreements and legal instruments and authenticating the same before the Notary Public.

5/Adil Abdul Gani Law Firm (Sudan):- from 25th January 1995-28th December 1996.I joined this reputed legal office as a trainee immediately after the graduation, for the purpose of the completing the mandatory training period required by the advocacy Act. During the tenure of service with the referred legal office, I was awarded the advocacy practicing license and become the senior lawyer in the office. I practiced and dealt with different branches of law, handled cases of different nature of dispute before different types of courts of different stages. As a senior solicitor in the firm I was responsible for drafting, vetting all types of the contracts whether local or international, handling all arbitration matters and rendering legal advices and opinions to our clients with whom the firm has retainerhip agreements. I have been seconded by the firm to various clients as an in-house legal counselor responsible for the day to day legal aspects of these clients which are enumerated herein below:

A-AI Maysra Limited Company (Sudan): From March 1995-January 1997. My assignments were to handle the company's recovery suits before all types of courts of different stages, represent the company before all judicial and quasi-judicial authorities. Drafting, reviewing and assisting in negotiations of all types of agreements, rendering advices and written opinion in wide range of legal matters, conducting ad hoc translation from Arabic to English and visa versa .Provide company secretariat functions such as commercial register documentation, attending,

reviewing and attesting the invitations, agendas and minutes of AGM-EGM and handling all matters pertaining to the management of the shareholder with the regulatory authorities.

B-Federal Airline (Sudan):- from January 1995-December 1996, During the secondment term were to render the company's management with verbal and written legal opinions required by them, to look after the commercial mortgage contracts for aircrafts purchased through hire purchase contracts, to follow the legal process of forming the offshore company's formed for the purpose of obtaining financial leverage lease for the aircrafts, to take care of all claims pertains to the lost or delay of luggage's which lodged by the company's passengers and in general to deal with all legal issues underpins the contracts law, tort law and aviation law. Moreover, I was representing the company before all judicial and quasi-judicial authorities. Drafting, vetting the company's agreements, conducting ad hoc translation from Arabic to English and visa versa, rendering the company's management with written legal advices and opinions.

Profile:-

- * An excellent knowledge of windows, MS word, MS excel, Internet & Multimedia
- * Member in International Organizations such as Khartoum Arbitration Center, Legal Aid Office-Sudan (working under the auspices of the Ford Foundation Organization-England)
- * Certified Arbitrator-Sudanese Arbitration Center since 8th March 2015..
- * Certified Arbitrator registered with all courts of Sultanate of Oman since 13th April 2015.

Academic researches:-

- 1/ An academic research in Reinsurance.
- 2/ An academic research in Letter of Credit
- 3/An academic research in the legal complications of the Electronic Commerce
- 4/ An academic research in Companies Voluntary Liquidation Process
- 5/An academic research in the Undisclosed Principal Concept (Law of Agency)
- 6/A master research in a Comparative Study About the Financial Lease Contracts in the Common Law, Continental Law & Islamic Sharia
- 7/Restructuring and transformation of family companies to listed joint stock companies and the tax impact on such conversion.
- 8/recognition and enforcement of international arbitration award under the purview of New York Convention 1954.
- 9/PHD thesis (comparative study about the commercial agencies between the Common Law and Islamic Sharia)

Personal Information:-

Nationality : Sudanese
Age : 46 years
Marital status : Married and having four Children
Languages written & spoken: Arabic & English fluently