

PROFESSIONAL SUMMARY

Moneer Khalaf is a highly experienced claims specialist with over twenty years of experience in the construction industry and a record of accomplishment in project delivery in a variety of capacities, including a general contractor, project risk management and dispute resolution consultant.

Moneer's last role before joining Quantum Global Solutions was as Executive Vice President of Power Line Engineering – Qatar, a Doha based Grade A contracting company specialized in high quality buildings and infrastructure works. He has over twenty years of experience in the construction industry and a track record in project delivery in a variety of capacities, including a general contractor and project risk management and dispute resolution consultant. Mr. Khalaf is still the Managing Director of a Cairo based construction support consultancy. Prior to his consultancy career, Mr. Khalaf served as a Project Manager for Consolidated Contractors Company, the largest engineering and construction company in the Middle East and ranked 11 amongst the top 225 international contractors. Managing a number of complex projects, including mega building schemes, power plant projects, and various renovation schemes. He has worked in a variety of countries including Tunisia, Greece, Egypt and now Qatar. His hands on experience includes cost estimation, budgeting, scheduling, cost control, contract administration, document control, material procurement, warehousing control and overall site management. As a consultant, he has advised owners, engineers, contractors and their counsel on construction risk avoidance and mitigation; specifically, best contracting practices, cost and schedule controls, delay and productivity analysis, assessment of design errors and omissions and general litigation support. He has assessed claims, performed delay analyses, quantum assessments and forensic investigations. He has also participated in a number of settlement negotiations both as a principal and an advisor over the course of his career.



QUALIFICATIONS

1992 - 1993



M Sc DIC , Concrete Structures, Imperial College, University of London, UK.

1989 - 1992



B Eng (Hons.) , First Class Degree in Civil Engineering, Queen Mary & Westfield College, University of London

PROFESSIONAL EXPERIENCE



Company Profile:

Quantum Global Solutions | QGS

2014 - Present

Quantum Global Solutions, is one of the premier international contractual, commercial and forensic planning consultancies.

Quantum focuses on assisting clients to successfully manage construction and engineering programmes and projects, as well as analysing and resolving the problems that are inherent in the construction industry.

Post Title: *Executive Director & General Manager*

Jan. 2014 – Present

Location: *Amman - JORDAN*

Job Summary: Moneer is responsible for management and day-to-day operations in accordance with the direction and policies established by the Executive Leadership Team. Provides general oversight of all QGS activities, manages the day-to-day operations, and assures a smoothly functioning, efficient organization. Oversees the fiscal activities of the organization including budgeting, reporting and audit. Initiates, develops, and maintains cooperative relationships with key constituencies. QGS Amman overlooks operations in Saudi Arabia, Kuwait, Oman, Iran, Iraq, Bahrain, UAE, Egypt, Lebanon and North Africa.

Experience: *Claims Management Services*

- Peer Review Report of the Algiers Refinery Rehabilitation & Adaptation Project in Algeria.
- Peer Review Report of the Bouafrik Simple Cycle Power Plant Project in Algeria.
- Extension of time and associated costs claim for the Four Seasons Hotel Project in Bahrain.
- Extension of time claim for the Nile Corniche Project in Egypt.
- Extension of time claim for the Gabal Al-Asfar Waste Water Treatment Plant Project in Egypt.
- Contractual advisory for the New Saudi Embassy Project in Egypt.
- Peer Review Report of the Tin Shui Wai Hospital Project in Hong Kong.
- Contractual advisory for the Saraya Aqaba Project in Jordan.
- Extension of time and associated costs claim for the Irbid Ring Road Project in Jordan.
- Cost claim for the Abu – Bassal Transmission Line Project in Jordan.
- Peer Review Report of the Abdali Boulevard Project in Jordan.
- Contractual advisory for the Phosphoric and Sulphuric Acids Plant Project in Jordan.
- Contractual advisory for the Aqaba New Port Project in Jordan.

- Extension of time and associated costs claim for the St. Regis Hotel and Residences Project in Jordan.
- Cost claim for the Damac Tower Project in Jordan.
- Position Statements for the Colleges of Art and Education in Kuwait.
- Peer Review Report of the Emir Palace in Morocco.
- Technical and contractual advisory for the Batinah Coastal Housing Project in Oman.
- Peer Review Report of the Tulkarem Sewage Pipeline in Palestine.
- Position Statements for Water Reservoirs Projects in the Philippines.
- Cost analysis of the Dukhan Highway Project in Qatar.
- Contractual advisory for the Asia Town in Qatar.
- Peer Review Report of the Arwa Tower Project in Qatar.
- Peer Review Report of the Fabrication, Offshore Installation & Test for Modification Flow Assurance Project in Qatar.
- Contractual advisory for the X-Ray Vehicle Inspection Facility Project in Qatar.
- Extension of time and associated costs claim for the King Abdallah Financial District (KAJD) Infrastructure Project in Saudi Arabia.
- Contractual advisory for the KAJD Convention Centre Project in Saudi Arabia.
- Extension of time and associated costs claim for the King Salman Oasis for Science Project in Saudi Arabia.
- Contractual advisory for the Olayya Towers Project in Saudi Arabia.
- Contractual advisory for the King Abdul Aziz Road Project in Saudi Arabia.
- Contractual advisory for the KAJD Samba Headquarters Project in Saudi Arabia.
- Extension of time and associated costs claim for the Jabal Omar Development Infrastructure Project in Saudi Arabia.
- Cost claim for the Wasit Gas Program, Inlet & Gas Processing Project in Saudi Arabia.
- Extension of time and associated costs claim for the Jabal Omar Development Towers Project in Saudi Arabia.
- Extension of time and associated costs claim for the Saudi Elastomer Project in Saudi Arabia.
- Extension of time and associated costs claim for the Thumamah Road Junction in Saudi Arabia.
- Extension of time and associated costs claim for the Abu Dhabi Islamic Bank Headquarters Project in the UAE.

Expert Testimony & Arbitration Related

- Moneer acted as an arbitral tribunal appointed expert in an arbitration case in Amman, Jordan between an employer and a designer.
- Moneer acted as a party appointed expert in an arbitration case in Cairo, Egypt between an employer and a contractor.
- Moneer assisted in an expert report in an arbitration in Abu Dhabi, UAE between a main contractor and a subcontractor.
- Moneer acted as a party appointed expert in an arbitration case in Geneva, Switzerland between a contractor and a subcontractor.
- Moneer is currently a member of the Dispute Adjudication Board constituted for the Ma'an Zarqa Dam Project in Jordan.



Power Line Engineering - Qatar (PLQ)

2012 - 2013

Company Profile:

PLQ is a Grade A, ISO Certified general contracting company with a 300 strong staff and over 4000 labourers. PLQ's services include turnkey construction for both private and government sectors. PLQ's portfolio includes administration buildings in addition to mega multipurpose complexes and structures. PLQ was a branch of the Far East No. 1 Contractor (PLE) prior to the change in shareholder's equity in early 2012, whereby it has become a fully Qatari company.

Post Title: **Executive Vice President (EVP)**

Location: **Doha – QATAR**

Job Summary:

The EVP serves as chief executive and is responsible for management and day-to-day operations in accordance with the direction and policies established by the Board. Provides general oversight of all PLQ activities, manages the day-to-day operations, and assures a smoothly functioning, efficient organization. Oversees the fiscal activities of the organization including budgeting, reporting and audit. Initiates, develops, and maintains cooperative relationships with key constituencies.

Achievements:

- Conducted an organizational assessment highlighting key strengths and weaknesses.
- Drew the restructuring and the 5 year strategy plans for the Company.
- Reduced Company's liabilities with the by almost 20%.
- Restructured the HR System into a newly integrated, performance based system.
- Implemented quality management systems that paved the way to PLQ to be ISO certified.
- Assisted in the successful completion of QR 1.4 billion Medina Centrale Project.
- Assisted in the preparation of a successful claim of QR 790 million.
- Secured new business ranging up to QR 300 million despite the recession.
- Established JV partnerships with key players in the Gulf.



Company Profile:

Paracon International (PI)

2008 - 2012

PI is a professional consulting firm providing construction support and management services to a wide range of clients including owners, contractors, law firms, engineers and developers involved in construction projects. Services include organizational assessment and restructuring, cost estimation, cost management and a full suite of claims-related services. PI has expertise in all aspects of construction disputes involving scheduling delays and damages arising out of: changes in the work, differing site conditions, design defects, over-inspection, construction defects, inadequate resources, subcontractors, mal-administration, weather, etc.

Experience:

Claims Services

- Prepared a cost claim on behalf of a contractor for a US\$ 250 million claim against the employer for a mixed use development project. The analysis required employment of state of the art system dynamics, specific assessment and categorization of all cost claims into various groupings.
- Prepared four claims of extension of time on behalf of a contractor against the Ministry of Foreign Affairs (Kingdom of Saudi Arabia) for their New Embassy Building in Cairo. The analysis included identification of the delays events and preparation of time impact analyses. The claims were reviewed by the Engineer and on the four accounts granted the requested extension of time granted.

- Prepared a cost claim due to legislative changes on behalf of a Joint Venture against the Cairo Electricity Production Company for the Cairo North 750 MW Combined Cycle Power Plant. Provided supplemental reports leading to the successful settlement of L.E 11 million in favour of the contractor prior to proceeding with arbitration.
- Prepared an additional cost claim due to Force Majeure on behalf of a Joint Venture against the West Delta Electricity Production Company for the Nubaria III 750 MW Combined Cycle Power Plant. The claims were settled through mediation and the contractor was granted L.E. 40 million in compensation.
- Reviewed and critiqued Dubai based Robust Engineering material price escalation claims against Dubai Properties in relation to the Green Community and Villa Projects.
- Prepared a claim for additional costs incurred due to suspension & termination on behalf of MUCC, a Gaza based contractor against the UNDP in relation to the Removal of Settlement Debris (Crushing Package). Provided expert report supplements leading to the successful settlement of the case prior to proceeding to arbitration under UNCITRAL.
- Prepared a request of time and non-time related claims on behalf of Saqqa & Khoudary, a Ramallah based electro-mechanical contractor against the USAID for Eastern Hebron Bulk Water Supply Project. The claim was settled amicably to the satisfaction of my client.
- Prepared a delay analysis on behalf of the contractor against the Kuwait based GEHT for the Extension of the Sheraton Heliopolis Hotel Project. The contractor is currently negotiating a settlement with the employer.
- Prepared a delay analysis on behalf of the contractor against HSBC for the New HSBC Headquarters Project at Maadi Egypt. Provided expert report supplements leading to the successful settlement of the case prior to proceeding to arbitration under CRCICA.
- Prepared an impact study of the late design changes on behalf of a contractor for presentation to PGESCO and Middle Delta Electricity Production Company for the 750 MW El-Atf Combined Cycle Power Plant. The changes were instructed as recommended and the contractor was compensated in accordance with the contract's stipulations.
- Prepared a damage analysis on behalf of a designer for claim against Al-Sharq insurance company on the 750 MW El-Atf Combined Cycle Power Plant. The analysis required specific assessment, opinion, and categorization of all cost



Company Profile:

Consolidated Contractors International Company (CCC)

1993 - 2007

CCC is the largest engineering and construction company in the Middle East. It is ranked 13 amongst the top 225 international contractors according to the ENR. CCC's total revenues are in excess of U.S. \$2.1 billion dollars. The construction activities of CCC extending over most of the Middle East, cover fields in:

claims into various groupings and to eliminate the possibility of a deficient or incomplete design.

- Prepared a delay analysis and an extension of time claim on behalf of a contractor against Qatari Diar for a mixed use development at Sharm El-Sheikh. The contractor is currently negotiating a settlement with the employer.

Contract Administration & Advisory Services

- Long term contracts with JV of Hassan Allam Sons & CCC for the 750 MW El-Atf Combined Cycle Power Plant and El Ain El Sokhna Supercritical Thermal Power Plant Units 1&2 - 2x650 MW Gas/Oil Fired Units.
- Long term contract with CCC for the New Saudi Embassy.
- Three months contract with Archirodon Overseas for the Cairo West Thermal Power Plant Project.

Cost Estimation

- Order of Magnitude estimate on behalf of Damac for the Gamsha Bay Development, Hurgada, Egypt.
- Direct cost estimates on behalf of contractors for the following projects:
 - Airtel Project – Cairo, Egypt. (US\$ 90 million)
 - Abu Qir 750 MW Combined Cycle Power Plant – Alexandria, Egypt. (L.E. 1.1 billion)
 - Air Algeria Headquarters – Algiers, Algeria. (US\$ 60 million)
 - Ibn Hani Resort – Lattkia, Syria. (US\$ 250 million)

Management Consulting

- SWOT analysis, organization restructuring and preparation of operational procedures for Inertia Construction Company.
- Organizational assessment, organization restructuring and preparation of operational procedures for Water Technologies Contracting Company.
- Organizational assessment for Gama Trading & Contracting Company

	<ul style="list-style-type: none"> ❖ Heavy Civil Construction: power plants, bridges and highway interchanges, harbor and docks, and civil work for process plants and the petrochemical industry. ❖ Highways, roads and airports. ❖ Water and Sewage treatment plants, pumping stations and all related networks. ❖ Mechanical Construction: fabrication and installation of piping, erection of equipment and vessels, structural steel works for light industry and heavy mechanical works (refineries, petrochemical plants, gas oil separation plants, oil loading and off loading terminals). ❖ Pipelines for water, gas and oil. ❖ High Quality Buildings. 	
Post Title:	Projects Manager/ Coordinator	Nov. 2006 – Dec. 2007
Location:	Arbitration Office - Cairo, Egypt	
Projects:	Bank, Hotels, Renovation Schemes and Power Plants	
Duties:	<ul style="list-style-type: none"> • Directing all project control functions, contractual matters and construction claims in eleven projects amounting to US\$. 200 million. • Following up the cases that have undergone the arbitral process. • Supporting the legal team on schedule, cost and technical matters. • Assisting the mobilization team of a newly awarded US\$ 100 million project. 	
Post Title:	Project Sponsor	Nov. 2006 – Aug. 2007
Project:	Semiramis Intercontinental Hotel Renovation	
Location:	Cairo - EGYPT	
Contract Value:	L.E. 25 million	
Duties:	<ul style="list-style-type: none"> • Liaising and negotiating with Client all contractual and financial matters. • Supervising Project team to ensure timely completion of the project 	
Post Title:	Deputy Project Manager	Sep. 2007 – Dec. 2007
Project:	New Saudi Embassy	
Location:	Cairo - EGYPT	
Contract Value:	US\$ 50 million	
	<ul style="list-style-type: none"> • Directs all office functions and coordinates between engineering, procurement, planning, cost control, quantity surveying, sub-contract management and contracts administration. • Coordinates with construction on safety and quality control issues • Liaises and negotiates all commercial and contractual issues with client. • Directs estimates of variation orders and prepares claims based on analytical studies of time and cost. • Prepares cash flows and analytical reports addressing critical issues such as currency fluctuations, price escalations and adjustments. • Initiates and prepares budget revisions. • Controls site utilization of equipment and monitors labour work force performance. 	
Post Title:	Deputy Project Manager	Jun. 2004 – Oct. 2006
Project:	Cairo North II - 750 MW Combined Cycle Power Plant	

Location:	Cairo - EGYPT	
Contract Value:	L.E. 250 million	
	<ul style="list-style-type: none"> • Directs all office functions and coordinates between engineering, procurement, planning, cost control, quantity surveying, subcontract management and contracts administration. • Coordinates with construction on safety and quality control issues • Liaises and negotiates all commercial and contractual issues with client. • Directs estimates of variation orders and prepares claims based on analytical studies of time and cost. • Prepares cash flows and analytical reports addressing critical issues such as currency fluctuations, price escalations and adjustments. • Initiates and prepares budget revisions. • Controls site utilization of equipment and monitors labour work force performance. 	
Post Title:	Deputy Project Manager Technical Office Manager	Nov. 2003 – May 2004 Oct. 2002 – Oct. 2003
Project:	Cairo North I - 750 MW Combined Cycle Power Plant	
Location:	Cairo - EGYPT	
Contract Value:	L.E. 150 million	
	<ul style="list-style-type: none"> • Heads the control functions of the project including quantity surveying, contract administration, cost control, planning, material warehousing, procurement, document control and information systems. • Liaises and negotiates all commercial and contractual issues with client. • Directs estimates of variation orders and prepares claims based on analytical studies of time and cost. • Prepares cash flows and analytical reports addressing critical issues such as currency fluctuations, price escalations and adjustments. • Initiates and prepares budget revisions. • Controls site utilization of equipment and monitors labour work force performance. 	
Post Title:	Senior Engineer – Cost Control	Nov. 1999 – Sep .2002
Project:	Golden Pyramids Plaza Project (CityStars)	
Location:	Cairo - EGYPT	
Contract Value:	US\$ 400 million	
	<ul style="list-style-type: none"> • Responsible for the direction and coordination of all cost control and monitoring functions of the project according to established schedules, budget and technical specifications. • Monitored all change of orders to the contract and ensured that all extra costs or savings estimated to arise from them were incorporated in revisions as introduced to the project budget. Also, responsible with the assistance of the Quantity Surveyor, for preparation of cost estimates of such change orders. Initiated and prepared revisions to the budget for approval at various levels, as specified in the levels of authority document. • Preparing monthly cost reports with the assistance of the Project Accountant, to show all direct and indirect project costs against budget, 	

	<p>and calculated the percentage completion for each cost center and the overall percentage completion for the whole project</p> <ul style="list-style-type: none"> • Conducting analytical studies of major cost centers. • Studying and reporting on any variances between actual and budgeted expenditure, showing their effects on the forecasted final costs. • Initiating and preparing revisions to the budget. • Recommending measures to improve the efficiency of major construction activities. 	
Post Title:	Senior Estimator	May 1998 – Nov. 1999
Location:	<p>CCC Managing Office</p> <p>Athens - Greece</p> <ul style="list-style-type: none"> • Preparing estimates for various major civil construction projects and coordinating the activities of others involved. • Ensuring that proposal documents are prepared and submitted on time so as to satisfy Client's tender requirements and regulations. • Special assignments (at tender stage) to follow up and negotiate with multi-national JV partners on major projects in the Middle East. • Successful award of four projects: three in Kazakhstan (US \$ 800 million) and one project in Qatar (US \$ 60 million). 	
Post Title:	Branch Manager - Tunisia Special Assignments Manager - Algeria, Libya & West Africa	Dec. 1995 – Apr. 1998
Location:	<p>Tunis - Tunisia</p> <ul style="list-style-type: none"> • Directing and coordinating Area activities within set budget. Ensuring the execution of work in line with company's procedures and worldwide reputation. • Special assignments of following up major projects in Algeria, Libya and West Africa. • Representing affiliated companies such as American Morganti & Delma Power, British Acwa Services and Italian Sicon Oil & Gas. • Assisting our Estimation Dept. in following up 9 major projects ranging from US \$ 8 to 300 million. 	
Post Title:	Project Sponsor	Dec. 1994 – Dec. 1995
Project:	Hammamet - Msaken Highway Section III	
Location:	Sousse - Tunisia	
Contract Value:	<p>US\$ 60 million</p> <ul style="list-style-type: none"> • Preparing the final construction report to the J.V partners. • Assisted in preparing and following up all contractual claims, achieving a US \$ 300K settlement. • Negotiating and settling all disputes with the Client, third parties and within the J.V. • Following up the three years maintenance program. 	
Post Title:	Office Engineer	Jan. 1994 – Dec. 1994
Project:	New Headquarters of the Arab League	
Location:	Tunis - Tunisia	
Contract Value:	US\$ 40 million	

	<ul style="list-style-type: none"> Assisted in preparing all contractual claims. Successfully achieving a US \$ 2.7 million settlement. 	
Post Title:	Site Agent	Jul. 1993 – Feb. 1995
Project:	Private Villa – Advisor to Crown Prince of Abu Dhabi	
Location:	Tunis - Tunisia	
Contract Value:	US\$ 2 million	
	<ul style="list-style-type: none"> Responsible for the direction and coordination of all construction functions of the project according to established schedules, budget and technical specifications. Reviewing, inspecting evaluating and reporting the quality, cost and progress of work and workmanship and recommending necessary adjustments to work programs and schedules. 	

PROFESSIONAL AFFILIATIONS

Member of the Association for the Advancement of Cost Engineering – AACE International, USA	2004
Member of the Construction Management Association of America	2008
Member of the UK Society Construction Law	2008
Incorporate Member of the Chartered Institute of Building	2010
Member of the Int’l Assoc. For Contract & Commercial Management	2010
Listed Expert at the International Chamber of Commerce Paris	2010
Listed Expert at the Dubai International Arbitration Centre	2010
Member of the Design-Build Institute of America (DBIA)	2011

AWARDS

The Institution of Civil Engineers Certificate in the National Medal & Premium Competition	1992
Lindapter Trophy and Premium Award.	1992
QMW Colleges Dennis Gradd prize in Structures	1992
A.B.C. / F. C. O Scholarship for the Advanced Course at Imperial College	1992
Overseas Research Scheme for Postgraduate Studies	1993
International Order of Excellence	2000

TRAINING WORKSHOPS

Stephen Covey Leadership	05 2005
FIDIC Contracts	04 2006
CCC’s In-House Contractual Obligations & Rights	05 2007
Tony Buzan Mind Maps	07 2007
Ram Charan Strategy Execution	08 2008
Stephen Covey Leadership & Trust	03 2010
Jonas Ridderstrale - The Plus Factors	03 2010
Andrew Grant Leadership & Storytelling	03 2010
Bob Nelson – Leading, Engaging & Rewarding Employees	03 2010
Peter Senge – Organizational Learning & Innovation	05 2010
Roger Martin – Integration & Design Thinking	10 2010

- Costas Markides - Strategic Innovation
- Michael Porter – Winning Competitive Strategies
- Jeroen De Flander – Strategy Execution
- Edward De Bono – Lateral Thinking
- Costas Markides – Strategic Thinking

10 2010

10 2010

10 2010

10 2010

03 2011

PERSONAL DATA

- Age 46
 - Fluent in Arabic and English.
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- ✉ moneer.khalaf@ggs.global

PROJECTS HIGHLIGHTS

